Company registration number: 09320142

DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

FLEXOPACK TRADE AND SERVICES UK LIMITED



### **COMPANY INFORMATION**

**Directors** 

Mr D Gkinosatis

Mr S Gkinosatis Mr O Palmieri

Registered number

09320142

Registered office

Lynton House

7-12 Tavistock Square

London WC1H 9LT

Independent auditors

Menzies LLP

**Chartered Accountants** 

Lynton House

7-12 Tavistock Square

London WC1H 9LT

### **CONTENTS**

	Page
Directors' Report	1 - 2
Independent Auditors' Report	3 - 6
Statement of Income and Retained Earnings	7
Statement of Financial Position	8
Notes to the Financial Statements	9 - 15

### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2020

The Directors present their report and the financial statements for the year ended 31 December 2020.

#### Directors' responsibilities statement

The Directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the Directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Directors**

The Directors who served during the year were:

Mr D Gkinosatis

Mr S Gkinosatis

Mr O Palmieri

#### Disclosure of information to auditors

Each of the persons who are Directors at the time when this Directors' Report is approved has confirmed that:

- so far as the Director is aware, there is no relevant audit information of which the Company's auditors are unaware,
- the Director has taken all the steps that ought to have been taken as a Director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

#### **Auditors**

The auditors, Menzies LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

### DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### Small companies note

In preparing this report, the Directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

This report was approved by the board and signed on its behalf.

Mr D Gkinosatis

Director

Date:

Lynton House 7-12 Tavistock Square

London WC1H 9LT



### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF FLEXOPACK TRADE AND SERVICES UK LIMITED

#### **Opinion**

We have audited the financial statements of Flexopack Trade and Services UK Limited (the 'Company') for the year ended 31 December 2020, which comprise the Statement of Income and Retained Earnings, the Statement of Financial Position and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Directors with respect to going concern are described in the relevant sections of this report.



## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF FLEXOPACK TRADE AND SERVICES UK LIMITED (CONTINUED)

#### Other information

The Directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Auditors' Report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' Report has been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to take advantage of the small companies' exemptions in preparing the Directors' report and from the requirement to prepare a Strategic Report

#### Responsibilities of directors

As explained more fully in the Directors' Responsibilities Statement set out on page 1, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.



## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF FLEXOPACK TRADE AND SERVICES UK LIMITED (CONTINUED)

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' Report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

- The Company is subject to laws and regulations that directly affect the financial statements including financial reporting legislation. We determined that the following laws and regulations were most significant:
  - The Companies Act 2006;
  - Financial Reporting Standard 102;
  - UK employment legislation;
  - UK health and safety legislation;
  - General Data Protection Regulations; and
  - UK tax legislation
- We assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items
- We understood how the Company is complying with those legal and regulatory frameworks by, making inquiries to management, those responsible for legal and compliance procedures and the company secretary.
- The engagement partner assessed whether the engagement team collectively had the appropriate competence and capabilities to identify or recognise non-compliance with laws and regulations. The assessment did not identify any issues in this area
- We assessed the susceptibility of the Company financial statements to material misstatement, including how fraud might occur. Audit procedures performed by the engagement team included:
  - Identifying and assessing the measures management has in place to prevent and detect fraud;
  - Understanding how those charged with governance considered and addressed the potential for override of controls or other inappropriate influence over the financial reporting process;
  - Challenging assumptions and judgments made by management in its significant accounting estimates; and
  - ldentifying and testing journal entries, in particular any journal entries posted with unusual account combinations.
- As a result of the above procedures, we considered the opportunities and incentives that may exist within the
  organisation for fraud and identified the greatest potential for fraud in the following areas:
  - The application of inappropriate judgements or estimation to manipulate the financial position in the calculation of the year end provisions.
  - Posting of unusual journals and complex transactions.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditors' Report.



## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF FLEXOPACK TRADE AND SERVICES UK LIMITED (CONTINUED)

#### Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Sarali Hallam

Sarah Hallam FCCA (Senior Statutory Auditor) for and on behalf of Menzies LLP
Chartered Accountants
Statutory Auditor
Lynton House
7-12 Tavistock Square
London
WC1H 9LT
Date: 18-Mar-2021

## STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEAR ENDED 31 DECEMBER 2020

	Note	2020 £	As restated 2019 £
Turnover	4	4,767,113	3,117,321
Cost of sales		(3,953,148)	(2,483,155)
Gross profit		813,965	634,166
Distribution costs		(560,866)	(442,400)
Administrative expenses		(76,818)	(91,833)
Other operating income		3,355	13,929
Operating profit	5	179,636	113,862
Interest receivable and similar income	8	66	-
Profit before tax		179,702	113,862
Tax on profit	9	(35,130)	(5, 220)
Profit after tax	•	144,572	108,642
Retained earnings at the beginning of the year		4,444	(104, 198)
		4,444	(104, 198)
Profit for the year		144,572	108,642
Retained earnings at the end of the year	•	149,016	4,444
The notes on pages 9 to 15 form part of these financial statements.		<del></del>	

**REGISTERED NUMBER:09320142** 

## STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2020

	Note		2020 £		2019 £
Current assets					
Stocks	10	673,768		619,905	
Debtors: amounts falling due within one year	11	1,274,683		598,762	
Cash at bank and in hand	12	678,143		598,991	
	•	2,626,594	•	1,817,658	
Creditors: amounts falling due within one year	13	(2,325,378)		(1,661,014)	
Net current assets	•		301,216		156,644
Net assets		-	301,216	_	156,644
Capital and reserves					
Called up share capital	15		152,200		152,200
Profit and loss account	16		149,016		4,444
		• •	301,216	_	156,644

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

Mr D Gkinosatis

Director

Date:

The notes on pages 9 to 15 form part of these financial statements.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

#### 1. General information

Flexopack Trade & Services UK Limited is a private company limited by shares, incorporated in England & Wales under the Companies Act.

The address of the registered office is Lynton House, 7-12 Tavistock Square, London, WC1H 9LT and the company registration number is 09320142. The trading address is 79 Condor Close, Woolsbridge Ind. Est., Wimborne, BH21 6SU.

#### 2. Accounting policies

#### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in applying the Company's accounting policies (see note 3).

The following principal accounting policies have been applied:

#### 2.2 Financial reporting standard 102 - reduced disclosure exemptions

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

- the requirements of Section 7 Statement of Cash Flows;
- the requirements of Section 3 Financial Statement Presentation paragraph 3.17(d);
- the requirements of Section 33 Related Party Disclosures paragraph 33.7.

This information is included in the consolidated financial statements of Flexopack SA as at 31 December 2020 and these financial statements may be obtained from https://www.flexopack.com/investor-relations/financial-statements/.

#### 2.3 Turnover

The turnover shown in the profit and loss account represents amounts receivable for goods at the point that the risks and rewards are passed to the customer during the period in the normal course of business net of trade discounts, rebates, VAT and other sales and related taxes.

#### 2.4 Stocks

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a average cost basis.

At each reporting date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

#### 2. Accounting policies (continued)

#### 2.5 Financial instruments

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in ordinary shares.

#### 2.6 Foreign currency translation

#### **Functional and presentation currency**

The Company's functional and presentational currency is GBP.

#### Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

#### 2.7 Pensions

#### Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in profit or loss when they fall due. Amounts not paid are shown in accruals as a liability in the Statement of Financial Position.

#### 2.8 Taxation

Tax is recognised in profit or loss except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Company operates and generates income.

#### 3. Judgements in applying accounting policies and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Directors do not consider there to be any critical accounting estimates nor any significant judgements.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

I.	Turnover		
	The turnover and loss before tax are attributable to the one principal activity of the	company.	
	The analysis of turnover is given below:		
		2020 £	2019 £
	United Kingdom Rest of Europe	4,603,433 163,680	3,104,596 12,725
		4,767,113	3,117,321
		14	
i.	Operating profit		
	The operating profit is stated after charging:		
		2020 £	2019 £
	Exchange differences	3,826	(1,369)
	Other operating lease rentals	43,298	16,331
<b>.</b>	Auditors' remuneration		
		2020 £	2019 £
	Fees payable to the Company's auditor and its associates for the audit of the Company's annual financial statements	10,350	9,375
	Fees payable to the Company's auditor and its associates in respect of:		
	Taxation	925	925
	Other services	17,630	19,075
	Accountancy	925	1,850
		19,480	21,850

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

7.	Employees		
	Staff costs were as follows:		
		2020 £	2019 £
	Wages and salaries	304,582	214,963
	Social security costs	36,107	21,417
	Cost of defined contribution scheme	4,403	4,760
	·	345,092	241,140
	The Directors received no remuneration during the period.		
	The average monthly number of employees, excluding the directors, during the year v	vas as follows:	
		2020	2019
		No.	No.
	Sales staff		4
8.	Interest receivable		
		2020 £	2019 £
	Other interest receivable	66	
		66	-
_			
9.	Taxation		
		2020 £	2019 £
	Corporation tax		
	Current tax on profits for the year	35,382	5,220
	Adjustments in respect of previous periods	(252)	-
	Total current tax	35,130	5,220

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

#### 9. Taxation (continued)

#### Factors affecting tax charge for the year

The tax assessed for the year is higher than (2019 - lower than) the standard rate of corporation tax in the UK of 19% (2019 - 19%). The differences are explained below:

	2020 £	2019 £
Profit on ordinary activities before tax	179,702	113,862
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2019 - 19%)  Effects of:	34,143	21,634
Expenses not deductible for tax purposes	1,239	819
Utilisation of tax losses	-	(17, 233)
Adjustments to tax charge in respect of prior periods	(252)	-
Total tax charge for the year	35,130	5, 220

### Factors that may affect future tax charges

There are no factors expected to affect future tax charges.

#### 10. Stocks

	2020 £	2019 £
Finished goods and goods for resale	673,768	619,905
	673,768	619,905

There was no provision at the current or previous year end for stock.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

11.	Debtors		
		2020 £	2019 £
	Trade debtors	1,174,755	598, 262
	Other debtors	500	500
	Prepayments and accrued income	99,428	-
		1,274,683	598,762
12.	Cash and cash equivalents		
		2020 £	2019 £
	Cash at bank and in hand	678,143	598,991
		678,143	598,991
13.	Creditors: Amounts falling due within one year		
		2020 £	2019 £
	Trade creditors	86,778	72,192
	Amounts owed to group undertakings	1,824,733	1,388,075
	Corporation tax	35,382	5,220
	Other taxation and social security	295,529	160,089
	Other creditors	3,251	22,213
	Accruals and deferred income	79,705	13,225
		2,325,378	1,661,014

Included with other creditors are pension contributions payable totaling £1,215 (2019 - £1,365) at the balance sheet date.

### 14. Related party transactions

No transactions with related parties were undertaken such as are required to be disclosed under Financial Reporting Standard 102.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

#### 15. Share capital

Allotted, called up and fully paid	2020 £	2019 £
152,200 (2019 - 152,200) Ordinary shares of £1.00 each	152,200	152,200

#### 16. Reserves

### **Profit and loss account**

This reserve records retained earnings and accumulated losses.

#### 17. Prior year adjustment

Within the Statement of Income and Retained Earnings, there has been a reallocation of expenses in the prior year between cost of sales (increase by £5,500), distribution expenses (increase by £398,744) and administrative expenses (decrease by £404,244) to better reflect the true nature of the expenses and the activities of the Company.

#### 18. Controlling party

Flexopack International Limited, a company incorporated in Cyprus, is the immediate parent company.

Flexopack Trade and Services UK Limited is included in the consolidated financial statements of Flexopack SA, a company incorporated in Greece, which is the ultimate parent company and only group for which consolidated financial statements are produced. The address of Flexopack SA is Ifaistou 37, Thesi Tzima, Koropi, Attiki, 19400, Greece. Copies of the consolidated financial statements can be obtained from the company's website at: https://www.flexopack.com/investor-relations/financial-statements/.